CONTRACT



KCTV5 FEIN: 42-0410230 4500 Shawnee Mission Pkwy Fairway, KS 66205 www.KCTV5_com (913)677-5555

www.kctv5.com

And:

Waterfront Strategies 1010 Wisconsin Ave, NW #800 Washington, DC 20007

	Contract / Revision		Alt Order #			
	497188	1		06361981		
Product	<u> </u>			L		
SEIU						
Contract Dates	Estimate #					
10/07/12 - 10/10/12	1962					
Advertiser	•		Ori	ginal Date	/ Revision	
SEIU Cope			1	0/02/12	/ 10/02/12	
	Billing Cycle	Billing	Cal	endar	Cash/Trade	
	EOM/EOC	Broadcast Account Executive Dave Clark			Cash	
	<u>Station</u>			xecutive	Sales Office	
	KCTV			<	TELEREP-WAS	
	Special Handl	ling				
	Demographic					
	Adults 35+					
	IDB#	<u>Adverti</u>	ser	Code	Product Code	
		112			119	
	Agency Ref			Advertiser	Ref	

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	A
N 1 KCTV 10/08/12 10/10/12 KCTV5 News @ 10P <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MTW 2	10-1035pm <u>Rate</u> \$900.00	:30	NM 2	\$1,800.00
N 2 KCTV 10/08/12 10/10/12 Price is Right Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 MTW 3	10-11am <u>Rate</u> \$400.00	:30	NM 3	\$1,200.00
N 3 KCTV 10/08/12 10/10/12 Letterman <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MTW 3	1035-1137pm <u>Rate</u> \$500.00	:30	NM 3	\$1,500.00
N 4 KCTV 10/08/12 10/10/12 The Insider <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MTW 3	1137pm-1207am <u>Rate</u> \$150.00	:30	NM 3	\$450.00
N 5 KCTV 10/08/12 10/10/12 Young & Restless <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MTW 3	11am-12n <u>Rate</u> \$600.00	:30	NM 3	\$1,800.00
N 6 KCTV 10/08/12 10/10/12 Ferguson <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MTW 3	1207x-108x <u>Rate</u> \$75.00	:30	NM 3	\$225.00
N 7 KCTV 10/08/12 10/10/12 KCTV5 News @ Noon <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MTW 3	12-1230pm <u>Rate</u> \$500.00	:30	NM 3	\$1,500.00
N 8 KCTV 10/08/12 10/10/12 Ellen <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MTW 3	3-4pm <u>Rate</u> \$500.00	:30	NM 3	\$1,500.00
N 9 KCTV 10/08/12 10/10/12 KCTV5 News @ 5P <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MTW 2	5-530pm <u>Rate</u> \$700.00	:30	NM 2	\$1,400.00
N 10 KCTV 10/08/12 10/10/12 KCTV5 News @ 6P <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MTW 2	6-630pm <u>Rate</u> \$700.00	:30	NM 2	\$1,400.00
N 11 KCTV 10/08/12 10/10/12 More in the Morning 6A <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	6-7am <u>Rate</u>	:30	NM 1	\$350.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

10/02/12 / 10/02/12



KCTV5 FEIN: 42-0410230 4500 Shawnee Mission Pkwy Fairway, KS 66205 (913)677-5555

Contract / Revision Alt Order# 497188 06361981 **Contract Dates** Product Estimate # 10/07/12 - 10/10/12 SEIU 1962 Advertiser Original Date / Revision

www.kctv5.com

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	: Type {	Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MTW 1	<u>Rate</u> \$350.00				
N 12 KCTV 10/08/12 10/10/12 Inside Edition <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MTW 3	630-7pm <u>Rate</u> \$800.00	:30	NM	3	\$2,400.00
N 13 KCTV 10/08/12 10/10/12 CBS Early Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MTW 2		:30	NM	2	\$500.00
N 14 KCTV 10/08/12 10/08/12 Mon 9-10pm <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 1 1	9-10pm <u>Rate</u> \$4,000.00	:30	NM	1	\$4,000.00
N 15 KCTV 10/07/12 10/07/12 CBS Sunday Morning <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/121 1		:30	NM	1	\$900.00
N 16 KCTV 10/07/12 10/07/12 Delayed The Mentalist <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/121 1	930-1030p <u>Rate</u> \$4,000.00	:30	MM	1	\$4,000.00
N 17 KCTV 10/09/12 10/09/12 Tue 7-8pm <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 -1 1	7-8pm <u>Rate</u> \$5,500.00	:30	NM	1	\$5,500.00
N 18 KCTV 10/10/12 10/10/12 Wed 9-10pm <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/121 1	9-10pm <u>Rate</u> \$4,500.00	:30	NM	1	\$4,500.00
		Totals		38	\$34,925.00

SEIU Cope

Time Period	# of Spots	Gross Amount	Net Amount	
10/01/12 -10/10/12	38	\$34,925.00	\$29,686.25	
Totals	38	\$34,925.00	\$29,686.25	

Signature: [Date:	
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Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.